

# MARKET RATE SHEET

effective January 2, 2023



"We contracted with NonprofitHR on a national salary banding analysis for our organization. The research was complex and involved a number of different factors and layers to consider. NonprofitHR was amazing in helping us understand the process, facilitating getting the data needed, explaining what decisions needed to be made, and was flexible with us through some unforeseen delays.

I am extremely happy with the results and the experience and I would recommend NonprofitHR to any organization looking to build their HR capacity."

— Stephen Bauer, Chief of Staff, Public Allies

## Knowing the salary range of a position in your organization will enable you to attract and retain top talent.

Nonprofit HR provides one-off market rate sheets for positions within your organization as an affordable service to improve the strength of your total rewards program.

A market rate sheet provides up to three market data points from three different salary survey sources and creates a salary range.

### Pricing

- Existing client of Nonprofit HR: \$450 per market rate sheet\*
- Not an existing client of Nonprofit HR: \$550 per market rate sheet\*

### Information Required From Your Organization

- Job description of each role
- Market comparators (operating revenue, staff size, geography and mission types)
- Contact name and email address

### Process

The fee for market rate sheets is billed upfront. Once all of the required information is received from the organization, a Consultant will be assigned. Market rate sheets take between 7-10 business days to complete. If needed, one revision per market rate sheet will be provided. All information collected by the organization and the market rate sheet(s) are provided via email. Consultative services are additional scope and cost.

\*Note: Up to 10 market rate sheets can be requested at one time, before the work must be scoped and priced as a project.

*Our consultants use market analyses to determine the external value of positions in the market, establishing a competitive salary range for your organization.*

If you are ready to improve your social impact organization's approach to Total Rewards or simply have a question, contact us. Someone from our team will be in touch shortly.



Call us: 202.785.2060



Email us: [info@nonprofithr.com](mailto:info@nonprofithr.com)

Nonprofit HR is the leading professional services firm focused exclusively on the talent and culture needs of the social impact sector.



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