Team Biographies



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Fred Walls

MANAGING DIRECTOR BANKER

Fredric Walls is Managing Director and Association Practice Lead in the Washington, DC office of J.P. Morgan Private Bank. Fred works with a group of professionals and specialists to offer comprehensive and sophisticated that help associations and other not for profit clients meet their financial goals.

Fred understands that when associations engage with the Private Bank, they seek best-in-class practices for the many challenges of short-term and long-term sustainability. He and his team deliver a financial framework that cares for the personalized needs of each client—from operational and short term reserves to long term reserves and affiliated foundations and more. Fred fosters a culture of collaboration that enhances the relationship between clients and team members. He finds it personally rewarding to leverage his quantitative capabilities with a collaborative approach with committees and boards to serve as a trusted resource.

Before joining J.P. Morgan, Fred was a Managing Director with Institutional Investment Solutions at SunTrust Bank. In this senior position, he drove the investing of endowment and reserve funds for mission-driven organizations as well as building out the association practice. Previously, he served as the Greater Washington Market Director with PNC Institutional Investment Group and held leadership roles with Prudential Financial and Smith Barney prior. He began his 30+ year career while simultaneously pursuing his undergraduate degree.

Fred earned an M.B.A. in Finance from The Wharton School of the University of Pennsylvania. He completed a B.S. in Mathematics from Howard University. He is a member of the American Society of Association Executives (ASAE).

Raised in a family that values service to society, Fred has held numerous leadership positions with several not-for-profit organizations- often they are focused on education, the arts or the environment. He has served as a member of the Advisory Board for the Smithsonian Anacostia Community Museum and the National Association for the Education of Young Children. Fred also served on the American Bankers Association Trust School Board and the Sibley Hospital Memorial Foundation Investment Committee. Other Board roles include National Park Trust, the Alice Ferguson Foundation the DC Police Foundation, the Levine School, Lowell School and Imagination Stage Inc.

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